

An aerial photograph of the Purdue University campus, showing various buildings, a central tower, and a fountain. The image is overlaid with a semi-transparent white box containing text.

Purdue University Purchasing Services

Engaging Suppliers
to Ensure
Spend Efficiency

Overview

- Annual Spend of over \$200 million
- Over 100,000 transactions annually
- Decentralized purchasing system
 - Over 3,000 requisitioners
- Use of catalogs and vendor lists



- Central Purchasing's role is to establish strategic relationships with key suppliers that can be used by requisitioners
- Everything we buy would be called indirect purchases in a manufacturing setting
- We buy everything that would be needed by a city plus hi tech scientific equipment



Office Supplies Success Story

- Contracted with Office Max
- Office Max/Guy Brown Partnership led to new MBE company Concerto



- Office Max/Concerto selected through competitive bidding process
- Assigned the contract to Concerto



- Product delivered to campus via Pillow Express an MBE company
- Pillow now makes all Concerto/Office Max deliveries to Lafayette.
- Economic Development



- Guy Brown recently acquired 100% ownership of Concerto.
- Will change the name to Guy Brown
- All this has been invisible to our campus customers.



- Leveraging Purchasing Power of the Big Ten Conference
- CICPC – Committee on Institutional Cooperation – Purchasing Consortium
- Competitive bids/contracts on behalf of the CICPC schools
- VWR Scientific – Results in 20-30% savings on 3 million in purchases

